

Outokumpu interim statement

Q3/18

outokumpu
high performance stainless steel



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Outokumpu third quarter interim statement

Solid performance despite continued market uncertainties.
Group adjusted EBITDA at EUR 128 million.

Highlights in the third quarter of 2018

- Stainless steel deliveries were 582,000 tonnes (623,000 tonnes)¹.
- Adjusted EBITDA was EUR 128 million (EUR 56 million).
- EBITDA was EUR 128 million (EUR 62 million).
- Operating cash flow was EUR 61 million (EUR 126 million).
- Net debt decreased to EUR 1,205 million (June 30, 2018: EUR 1,211 million).
- Gearing was 44.5% (June 30, 2018: 45.1%).
- Return on capital employed (ROCE) was 6.9% (June 30, 2018: 5.5%).

Highlights in the first nine months of 2018

- Stainless steel deliveries were 1,894,000 tonnes (1,887,000 tonnes).
- Adjusted EBITDA was EUR 397 million (EUR 549 million).
- EBITDA was EUR 404 million (EUR 580 million).
- Operating cash flow was EUR 171 million (EUR 223 million).
- Net result was EUR 103 million (EUR 264 million).

Group key figures		III/18	III/17 restated	II/18	I–III/18	I–III/17 restated	2017 restated
Sales	EUR million	1,733	1,480	1,883	5,286	4,892	6,356
EBITDA	EUR million	128	62	136	404	580	663
Adjusted EBITDA ¹⁾	EUR million	128	56	136	397	549	631
EBIT	EUR million	65	9	86	241	415	445
Adjusted EBIT ¹⁾	EUR million	75	2	86	244	384	414
Result before taxes	EUR million	36	-24	49	155	327	327
Net result for the period	EUR million	29	-27	25	103	264	392
Earnings per share	EUR	0.07	-0.07	0.06	0.25	0.64	0.95
Diluted earnings per share	EUR	0.07	-0.07	0.06	0.25	0.62	0.90
Return on capital employed	%	6.9	12.4	5.5	6.9	12.4	11.3
Net cash generated from operating activities	EUR million	61	126	71	171	223	328
Net debt at the end of period	EUR million	1,205	1,130	1,211	1,205	1,130	1,091
Debt-to-equity ratio at the end of period	%	44.5	44.4	45.1	44.5	44.4	40.1
Capital expenditure	EUR million	56	40	63	156	90	174
Stainless steel deliveries	1,000 tonnes	582	623	668	1,894	1,887	2,448
Personnel at the end of period ²⁾		10,459	10,276	10,419	10,459	10,276	10,141

Outokumpu has adopted IFRS 15 – Revenue from Contracts with Customers retrospectively. Comparable financial figures for 2017 have been restated accordingly.

Further information on changes to Outokumpu's accounting principles and restatement impacts can be found in the Financial Information section of this report.

¹⁾ Adjusted EBITDA or EBIT = EBITDA or EBIT – Items classified as adjustments.

²⁾ On June 30, 2018, the Group employed, in addition, some 690 summer trainees.

¹ Figures in parentheses refer to the corresponding period for 2017, unless otherwise stated.

President & CEO Roeland Baan

“During the third quarter, we were able to strengthen our market leadership position in a tough environment. Our financial performance was solid with adjusted EBITDA amounting to EUR 128 million. Despite the US steel tariffs, high stainless steel imports and record low prices, business area Europe maintained healthy profitability driven by richer product mix. Business area Long Products continued strong performance fueled by focused efficiency and productivity measures. In the Americas, base price increases have materialized as expected, but the higher input and freight costs as well as heavy distributor destocking burdened the business area’s profitability.

The overall uncertainty on the stainless steel markets is expected to continue. The EU’s provisional safeguard measures are forecast to become permanent within a few months, but their real impact in balancing the import situation in the European steel markets is expected to start materializing only during next year.

Thanks to our strong focus on customers, improved reliability and efficiency, our financial performance continues to be on the right trajectory to reach our long-term financial targets. Putting aside the current market uncertainties, the long-term growth prospects for stainless steel are sound, and as the market leader, we are well positioned to capture our fair share of this growth.



Outlook for Q4/2018

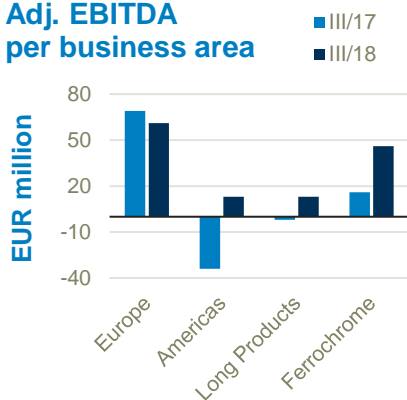
Fourth quarter is expected to follow typical pattern with seasonal market slowdown and annual maintenance work in business area Europe. Stainless steel deliveries in business area Europe are expected to remain at the third-quarter level whereas in the Americas, deliveries are expected to decline.

The ferrochrome contract price declined by USD 0.14/lb., which will have a negative impact on business

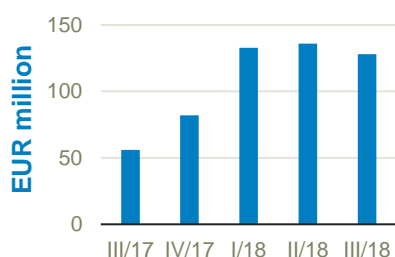
area Ferrochrome’s result. For the stainless operations, raw material-related inventory and metal derivative losses are expected to be substantial.

Outokumpu expects its fourth-quarter adjusted EBITDA to be at a similar level to the fourth quarter of 2017 (Q4/17: EUR 82 million).

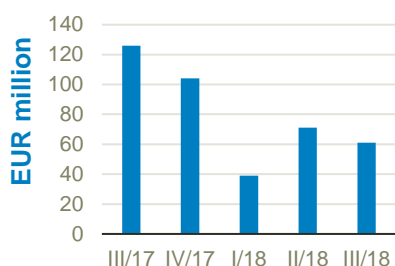
Adj. EBITDA per business area



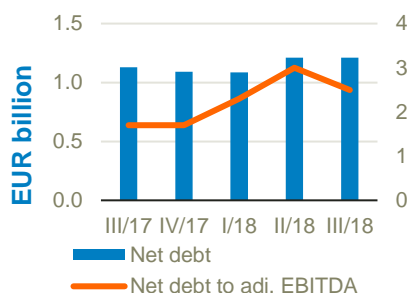
Group adj. EBITDA



Operating cash flow



Net debt and net debt to adj. EBITDA



Results

Q3/2018 compared to Q3/2017

Outokumpu's sales increased to EUR 1,733 million (EUR 1,480 million). The third-quarter adjusted EBITDA of EUR 128 million was significantly higher than EUR 56 million in the third quarter of 2017. Raw material-related inventory and metal derivative gains were EUR 3 million compared to losses of EUR 41 million in the third quarter of 2017. Earnings were supported further by improved Ferrochrome and Long Products performance. Improved product mix in Europe and better cost efficiency in all business areas increased profitability, whereas lower European base prices, higher input costs and increased truck freight cost in the Americas had a negative impact on the result. Other operations and intra-group items' adjusted EBITDA declined to EUR -4 million (EUR 7 million).

Q3/2018 compared to Q2/2018

Outokumpu's sales decreased to EUR 1,733 million compared to EUR 1,883 million in the second quarter of 2018. Adjusted EBITDA declined to EUR 128 million compared to EUR 136 million in the second quarter of 2018, impacted by 13% lower deliveries and significantly lower base prices in Europe. In addition, costs related to graphite electrodes and other inputs, as well as truck freight costs in the Americas increased. These negative impacts were largely offset by richer product mix in Europe, higher base prices in the Americas, efficiency gains in all business areas, as well as improved Ferrochrome result. Raw material-related inventory and metal derivative gains were EUR 3 million (Q2/18: EUR 1 million).

Q1-Q3/2018 compared to Q1-Q3/2017

During the first nine months of 2018, Outokumpu's sales increased to EUR 5,286 million (Q1-Q3/17: EUR 4,892 million). Adjusted EBITDA declined to EUR 397 million (Q1-Q3/17: EUR 549 million), driven largely by a weaker market. European base prices during the first nine months of 2018 were 14% lower compared to the same period last year, and the ferrochrome price fell by USD 0.10/lb. In addition, costs related to graphite electrodes and other inputs, as well as truck freight costs in the Americas have increased significantly. These substantial market headwinds have been partly offset by improved cost efficiency and reliability of the mills, and higher base prices in the Americas. Raw material-related inventory and metal derivative losses were EUR 1 million (Q1-Q3/17: losses of EUR 16 million). During the first nine months of 2018, EBIT was EUR 241 million (Q1-Q3/17: EUR 415 million) and net result amounted to EUR 103 million (Q1-Q3/17: EUR 264 million).

Financial position and cash flow

Operating cash flow amounted to EUR 61 million in the third quarter (EUR 126 million). The increase in working capital was EUR 47 million, compared to a decrease of EUR 81 million in the third quarter of 2017. Inventories increased to EUR 1,603 million (EUR 1,289 million) mainly due to lower-than-expected deliveries in the Americas.

Capital expenditure increased to EUR 56 million in the third quarter (EUR 40 million) primarily as a result of ongoing investments in the Kemi mine and the digital transformation project Chorus, including the ERP renewal.

Outokumpu adjusted the scope of the Chorus project by excluding one of the initially planned solutions. This resulted in a delay of the planned implementation and an impairment of EUR 10 million in the third quarter.

Net debt decreased to EUR 1,205 million (June 30, 2018: EUR 1,211 million). Gearing decreased to 44.5% (June 30, 2018: 45.1%).

Net financial expenses were EUR 31 million in the third quarter (EUR 32 million). Interest expenses amounted to EUR 17 million (EUR 23 million). Cash and cash equivalents were at EUR 182 million at the end of September (June 30, 2018: EUR 124 million) and the overall liquidity reserves were above EUR 0.8 billion (June 30, 2018: EUR 0.8 billion).

Market development

According to SMR's latest estimates, global apparent stainless steel consumption increased by 3.6% in the third quarter compared to the same period last year. Americas contributed with a growth of 4.1%, while both EMEA and APAC recorded a growth of 3.6%. Global real demand for stainless steel products increased by 3.2% to 10.9 million tonnes (10.6 million tonnes).

The real demand growth year-on-year was strongest in the Industrial & Heavy Industries end-user segment at 7.4%, followed by ABC & Infrastructure and Chemical, Petrochemical & Energy at 4.5% and 4.0%, respectively. Meanwhile, Consumer Goods & Medical and Automotive & Heavy Transport achieved growth of 2.1% and 1.9%, respectively.

In the fourth quarter of 2018, global real demand is expected to increase by 3.3% compared to the third quarter, driven by increases of 6.2% in EMEA while the Americas and APAC are expected to increase by 3.1% and 2.6%, respectively. Compared to last year's fourth quarter, demand is expected to grow by 5.0% with growth of 7.0% in EMEA, 6.5% in the Americas and 4.3% in APAC. Total global demand for 2018 is estimated to grow by 5.4% compared to 2017.

Business area Europe

Europe key figures		III/18	III/17 restated	II/18	I-III/18	I-III/17 restated	2017 restated
Stainless steel deliveries	1,000 tonnes	369	397	425	1,206	1,210	1,582
Sales	EUR million	1,034	983	1,174	3,296	3,182	4,156
Adjusted EBITDA	EUR million	60	69	73	216	367	404
Adjustments							
Gain on the sale of PPE and release of environmental provisions in Sweden	EUR million	-	-	-	8	-	-
EBITDA	EUR million	60	69	73	223	367	404
Operating capital	EUR million	1,917	1,927	1,877	1,917	1,927	1,848

Ferrochrome has been reported separately as of Jan 1, 2018. Comparable figures are presented accordingly.

Comparable financial figures restated due to IFRS 15 adoption.

Results

Q3/2018 compared to Q3/2017

Sales increased to EUR 1,034 million (EUR 983 million).

Q3 adjusted EBITDA declined to EUR 60 million (EUR 69 million).

- Realized base prices declined significantly due to increased import pressure.
- Deliveries decreased by 7%.
- Graphite electrode and other input costs were approx. EUR 22 million higher.
- The negative impacts were partly offset by improved product and raw material mix.
- Raw material-related inventory and metal derivative losses were EUR 1 million compared to losses of EUR 23 million in Q3/17.

Q3/2018 compared to Q2/2018

Q3 adjusted EBITDA declined to EUR 60 million compared to EUR 73 million in Q2/18.

- Deliveries decreased by 13% impacted by typical seasonal slowdown.
- Realized base prices declined significantly due to high import pressure.
- Graphite electrode and other input costs were approx. EUR 2 million higher.
- Raw material-related inventory and metal derivative losses were EUR 1 million compared to losses of EUR 9 million in Q2/18.
- The negative impacts were partly offset by improved product mix, efficiency gains and lower SG&A costs.

Market

- Real demand grew by 2.6% compared to Q3/17.
- EU cold rolled imports from the third countries are expected to have reached a level of 31% in Q3/18, up from 29% in Q3/17. (Source: EUROFER, October 2018).
- Distributor inventories were slightly above the long-term average level.
- The CRU reported average EU base price for Q3/18 decreased by EUR 308/tonne compared to Q3/17 and amounted to EUR 799/tonne. Compared to Q2/18, the average base price declined by EUR 185/tonne

Business area Americas

Americas key figures		III/18	III/17 restated	II/18	I-III/18	I-III/17 restated	2017 restated
Stainless steel deliveries	1,000 tonnes	190	203	210	614	571	742
Sales	EUR million	468	376	483	1,364	1,201	1,546
Adjusted EBITDA	EUR million	13	-34	10	17	22	21
EBITDA	EUR million	13	-34	10	17	22	21
Operating capital	EUR million	1,102	1,049	1,151	1,102	1,049	1,072

Comparable financial figures restated due to IFRS 15 adoption.

Results

Q3/2018 compared to Q3/2017

Sales increased to EUR 468 million (EUR 376 million).

Q3 adjusted EBITDA increased to EUR 13 million (EUR -34 million).

- Raw material-related inventory and metal derivative gains were EUR 10 million compared to losses of EUR 16 million in Q3/17.
- Realized base prices increased.
- Input and freight costs were approx. EUR 12 million higher.
- Deliveries decreased by 6%.

Q3/2018 compared to Q2/2018

Q3 adjusted EBITDA increased to EUR 13 million compared to EUR 10 million in Q2/18.

- Realized base prices increased.
- Deliveries decreased by 10% due to increased distributor destocking towards the end of the quarter.
- Input and freight costs were approx. EUR 7 million higher.
- Improved product mix and efficiency gains had a positive impact.

Market

- Real demand grew by 3.4% compared to Q3/17.
- Cold-rolled imports into the US decreased to approx. 18% compared to 25% in Q3/17 in response to steel tariffs (Source: American Iron & Steel Institute, Aug. 2018).
- Distributor inventories were at a long-term average level.
- The CRU reported average US base price for Q3/18 was USD 118/tonne higher compared to Q3/17 and amounted to USD 1,499/tonne. The average base price increased by USD 29/tonne from Q2/18.

Business area Long Products

Long Products key figures		III/18	III/17 restated	II/18	I-III/18	I-III/17 restated	2017 restated
Stainless steel deliveries	1,000 tonnes	68	51	77	221	194	264
Sales	EUR million	194	109	196	555	442	591
Adjusted EBITDA	EUR million	13	-2	9	25	13	16
EBITDA	EUR million	13	-2	9	25	13	16
Operating capital	EUR million	168	152	152	168	152	113

Fagersta Stainless included in stainless steel deliveries, sales, adjusted EBITDA, and EBITDA as of July 1, 2018, and in operating capital as of June 30, 2018.

Comparable financial figures restated due to IFRS 15 adoption.

Results

Q3/2018 compared to Q3/2017

Sales increased to EUR 194 million (EUR 109 million).

Q3 adjusted EBITDA increased to EUR 13 million (EUR -2 million).

- Realized base prices increased.
- Deliveries increased by 33%.
- Graphite electrode and other input costs were approx. EUR 5 million higher.
- Raw material-related inventory and metal derivative gains were EUR 1 million compared to losses of EUR 2 million in Q3/17.
- Adjusted EBITDA includes a gain of EUR 4 million resulting from a change in terms of Outokumpu's defined benefit medical plan in the US.

Q3/2018 compared to Q2/2018

Q3 adjusted EBITDA increased to EUR 13 million compared to EUR 9 million in Q2/18.

- Deliveries decreased by 12% due to normal seasonality.
- Realized base prices increased slightly.
- Raw material-related inventory and metal derivative gains were EUR 1 million compared to losses of EUR 1 million in Q2/18.
- Graphite electrode and other input costs increased.

Market

- Healthy underlying long products demand continued in the third quarter both in Europe and in the US but started to soften towards the end of the quarter.
- Base prices increased supported by the strong demand and long lead times.

Business area Ferrochrome

Ferrochrome key figures		III/18	III/17 restated	II/18	I–III/18	I–III/17 restated	2017 restated
Ferrochrome production	1,000 tonnes	127	104	110	361	294	415
Sales	EUR million	137	110	131	399	458	610
Adjusted EBITDA	EUR million	46	16	39	127	161	217
EBITDA	EUR million	46	16	39	127	161	217
Operating capital	EUR million	652	627	649	652	627	648

Comparable financial figures restated due to IFRS 15 adoption.

Results

Q3/2018 compared to Q3/2017

Sales increased to EUR 137 million (EUR 110 million).

Q3 adjusted EBITDA increased to EUR 46 million (EUR 16 million).

- Ferrochrome contract price was USD 0.28/lb. higher compared to Q3/17.
- Ferrochrome production and deliveries were clearly higher as the reference period was impacted by maintenance work.
- Positive impacts were partly offset by higher coke costs.

Q3/2018 compared to Q2/2018

Q3 adjusted EBITDA increased to EUR 46 million compared to EUR 39 million in Q2/18.

- Ferrochrome production and deliveries increased as the reference period was impacted by a planned maintenance shutdown of a ferrochrome furnace.
- Ferrochrome contract price declined by USD 0.04/lb.
- Profitability was negatively impacted by higher electricity prices.
- The reference period includes costs related to the maintenance shutdown.

Market

- The European benchmark price for ferrochrome followed the Chinese spot prices to USD 1.38/lb. in Q3, down from USD 1.42/lb. in Q2/18.
- For Q4, the ferrochrome price decreased to USD 1.24/lb. as a result of softening stainless steel demand in China.

Safety and people

The total recordable injury frequency rate (TRIFR) was 4.7 for the first nine months of 2018 (Q1-Q3/17: 4.8) against the target of less than 4.0 for 2018. Outokumpu has continued its safety strategy including ongoing work standardizing its systems and practices.

Outokumpu's headcount increased by 183 compared to the third quarter of 2017 and totaled 10,459 at the end of September 2018 (10,276). The increase was driven by the acquisition of Fagersta Stainless in Sweden.

Shares

On September 30, 2018, Outokumpu's share capital was EUR 311 million, and the total number of shares was 416,374,448. At the end of the third quarter, Outokumpu held 6,276,864 treasury shares. The average number of shares outstanding was 410,097,584 for the third quarter.

Risks and uncertainties

In the third quarter, uncertainties in the stainless steel markets continued due to the US steel import tariffs. Base prices declined significantly in Europe whereas in the US, base prices continued to increase. The European Commission initiated temporary safeguard measures in July to restore the balance in the European market. The capacity shortage and higher costs of US truck freight services continued to have negative impact in the US.

During the third quarter, Outokumpu decided to adjust the scope of its digital transformation project Chorus and postpone the implementation. This will result in additional costs and a delay in the expected benefits of the project. The scope change resulted in an impairment of EUR 10 million in the third quarter.

Volatility of metal prices and foreign exchange rates has continued. Lower metal prices are expected to decrease net working capital but have negative impact on profitability, while stronger US dollar is expected to impact results positively.

Short-term risks and uncertainties

Outokumpu is exposed to the following risks and uncertainties in the short term: risks and uncertainties in implementing the announced vision, including measures to implement new IT systems and processes, improve operational reliability, drive competitiveness and further improve financial performance; risks and uncertainties related to market development in stainless steel, ferrochrome and competitor actions; business interruption risks related to high utilization rates of some key machinery and equipment; availability and price of certain critical supplies; dependencies on certain critical suppliers; the risk of changes in metal prices impacting cash tied up in working capital; changes in the prices of electrical power, fuels, ferrochrome, nickel, iron and molybdenum; currency developments affecting the euro, the US dollar, the Swedish krona, and the British pound; fair value of shareholdings; project implementation risks; IT dependency and cyber security risks; risks due to fragmented system environment; counterparty risks related to customers and other business partners, including suppliers and financial institutions. Possible adverse changes in the global political and economic environment, including unfavorable "no-deal or hard Brexit", may have an adverse impact on Outokumpu's overall business and access to financial markets.

Helsinki, October 26, 2018

Outokumpu
Board of Directors

Financial information

Condensed income statement (EUR million)	July–Sept	July–Sept	Jan–Sept	Jan–Sept	Jan–Dec
	2018	2017 restated	2018	2017 restated	2017 restated
Sales	1,733	1,480	5,286	4,892	6,356
Cost of sales	-1,622	-1,406	-4,864	-4,274	-5,627
Gross margin	111	73	422	618	729
Other operating income	30	11	40	53	58
Sales, general and administrative costs	-61	-69	-204	-240	-307
Other operating expenses	-15	-6	-16	-16	-35
EBIT	65	9	241	415	445
Share of results in associated companies and joint ventures	1	-1	2	6	9
Interest expenses	-17	-23	-53	-70	-92
Net other financial expenses	-14	-9	-35	-25	-34
Total financial income and expenses	-31	-32	-88	-95	-127
Result before taxes	36	-24	155	327	327
Income taxes	-7	-3	-52	-63	65
Net result for the period	29	-27	103	264	392
Earnings per share for result attributable to the equity holders of the Company					
Earnings per share, EUR	0.07	-0.07	0.25	0.64	0.95
Diluted earnings per share, EUR	0.07	-0.07	0.25	0.62	0.90

Statement of comprehensive income (EUR million)	July–Sept	July–Sept	Jan–Sept	Jan–Sept	Jan–Dec
	2018	2017 restated	2018	2017 restated	2017 restated
Net result for the period	29	-27	103	264	392
Other comprehensive income					
Items that may be reclassified subsequently to profit or loss:					
Exchange differences on translating foreign operations					
Change in exchange differences	7	-19	16	-72	-83
Reclassification adjustments from other comprehensive income to profit or loss	-	4	-	-3	-3
Available-for-sale financial assets	-	1	-	-2	0
Cash flow hedges	2	0	-1	-0	-1
Items that will not be reclassified to profit or loss:					
Remeasurements on defined benefit obligation plans					
Changes during the accounting period	-12	21	-12	-4	18
Income tax relating to remeasurements	-3	0	-3	0	37
Financial assets at fair value through other comprehensive income	1	-	2	-	-
Share of other comprehensive income in associated companies and joint ventures	0	0	-0	-1	-1
Other comprehensive income for the period, net of tax	-4	7	3	-81	-32
Total comprehensive income for the period	24	-19	106	183	359

Net result for the period and total comprehensive income for the period are fully attributable to the equity holders of the company.

Condensed statement of financial position (EUR million)	Sept 30 2018	Sept 30 2017 restated	Dec 31 2017 restated
ASSETS			
Non-current assets			
Intangible assets	582	489	535
Property, plant and equipment	2,616	2,675	2,633
Investments in associated companies and joint ventures	52	72	73
Other financial assets	78	62	69
Deferred tax assets	240	146	295
Defined benefit plan assets	61	37	70
Trade and other receivables	2	2	1
Total non-current assets	3,631	3,483	3,675
Current assets			
Inventories	1,603	1,289	1,380
Other financial assets	39	63	60
Trade and other receivables	803	820	660
Cash and cash equivalents	182	294	112
Total current assets	2,627	2,467	2,212
TOTAL ASSETS	6,258	5,950	5,887
EQUITY AND LIABILITIES			
Equity attributable to the equity holders of the Company	2,710	2,543	2,721
Non-current liabilities			
Non-current debt	733	919	698
Other financial liabilities	1	3	3
Deferred tax liabilities	11	21	10
Defined benefit and other long-term employee benefit obligations	320	326	337
Provisions	73	67	79
Trade and other payables	36	39	34
Total non-current liabilities	1,173	1,375	1,160
Current liabilities			
Current debt	654	505	505
Other financial liabilities	47	33	37
Provisions	14	36	14
Trade and other payables	1,661	1,457	1,449
Total current liabilities	2,375	2,032	2,005
TOTAL EQUITY AND LIABILITIES	6,258	5,950	5,887

Condensed statement of cash flows (EUR million)	July–Sept 2018	July–Sept 2017	Jan–Sept 2018	Jan–Sept 2017	Jan–Dec 2017
Net result for the period ¹⁾	29	-27	103	264	392
Adjustments					
Depreciation, amortization and impairments	63	55	163	166	219
Other non-cash adjustments ¹⁾	35	47	112	122	41
Change in working capital	-47	81	-127	-229	-180
Provisions, and defined benefit and other long-term employee benefit obligations paid	-6	-16	-40	-45	-60
Dividends and interests received	0	0	2	3	3
Interests paid	-11	-11	-39	-50	-78
Income taxes paid	-0	-3	-3	-7	-8
Net cash from operating activities	61	126	171	223	328
Acquired businesses, net of cash	-	-	-10	-	-
Purchases of assets	-60	-41	-159	-116	-186
Proceeds from the disposal of subsidiaries, net of cash and tax	-	26	-	90	90
Proceeds from the sale of assets	8	2	15	25	33
Net cash from investing activities	-52	-13	-154	-1	-63
Cash flow before financing activities	9	113	18	223	264
Dividends paid	-	-	-103	-41	-41
Treasury share purchase	-	-	-17	-20	-20
Borrowings of non-current debt	-	-	249	70	190
Repayment of non-current debt	-10	-108	-217	-242	-607
Change in current debt	59	0	139	141	162
Other financing cash flow	-0	1	4	-37	-37
Net cash from financing activities	49	-107	53	-129	-353
Net change in cash and cash equivalents	58	6	71	94	-89
Cash and cash equivalents at the beginning of the period	124	289	112	204	204
Net change in cash and cash equivalents	58	6	71	94	-89
Foreign exchange rate effect	-0	-1	-1	-3	-3
Cash and cash equivalents at the end of the period	182	295	182	295	112

¹⁾ Comparable financial figures restated due to IFRS 15 adoption.

Statement of changes in equity (EUR million)	Attributable to the equity holders of the parent									
	Share capital	Premium fund	Invested unrestricted equity reserve	Other reserves	Fair value reserves	Cumulative translation differences	Remeasurements of defined benefit plans	Treasury shares	Other retained earnings	Total equity
Equity on Dec 31, 2016	311	714	2,103	2	1	3	-135	-19	-564	2,416
IFRS 15 restatement	-	-	-	-	-	-	-	-	-0	-0
Equity on Jan 1, 2017	311	714	2,103	2	1	3	-135	-19	-564	2,416
Net result for the period	-	-	-	-	-	-	-	-	264	264
Other comprehensive income	-	-	-	-	-2	-74	-4	-	-1	-81
Total comprehensive income for the period	-	-	-	-	-2	-74	-4	-	263	183
Transactions with equity holders of the Company										
Contributions and distributions										
Dividend distribution	-	-	-	-	-	-	-	-	-41	-41
Share-based payments	-	-	-	-	-	-	-	7	-2	5
Treasury share purchase	-	-	-	-	-	-	-	-20	-	-20
Changes in ownership interests										
Quarto plate mill divestment	-	-	-	-	-	3	8	-	-11	-
Other	-	-	-	1	-	-	-	-	-1	-
Equity on Sept 30, 2017	311	714	2,103	3	-1	-69	-131	-31	-356	2,543
Equity on Dec 31, 2017	311	714	2,103	3	0	-81	-72	-26	-232	2,721
IFRS 2 restatement	-	-	-	-	-	-	-	-	7	7
IFRS 9 restatement	-	-	-	-	-	-	-	-	-1	-1
Equity on Jan 1, 2018	311	714	2,103	3	0	-81	-72	-26	-225	2,728
Net result for the period	-	-	-	-	-	-	-	-	103	103
Other comprehensive income	-	-	-	-	1	16	-15	-	-0	3
Total comprehensive income for the period	-	-	-	-	1	16	-15	-	103	106
Transactions with equity holders of the Company										
Contributions and distributions										
Dividend distribution	-	-	-	-	-	-	-	-	-103	-103
Share-based payments	-	-	-	-	-	-	-	1	-5	-3
Treasury share purchase	-	-	-	-	-	-	-	-17	-	-17
Equity on Sept 30, 2018	311	714	2,103	3	2	-64	-86	-41	-231	2,710

Adjustments to EBITDA and EBIT (EUR million)	III/18	III/17	I-III/18	I-III/17	2017
Gain on the sale of PPE and release of environmental provisions in Sweden	-	-	8	-	-
Gain on the quarto plate mill divestment	-	-	-	15	15
Gain on the sale of land in Sheffield	-	-	-	9	9
Gain on the pipe plant divestment	-	7	-	7	7
Adjustments to EBITDA	-	7	8	31	31
Impairment related to Group's digital transformation project	-10	-	-10	-	-
Adjustments to EBIT	-10	7	-3	31	31

Group key figures		III/18	III/17	I-III/18	I-III/17	2017
			restated		restated	restated
Scope of activity						
Capital employed at the end of period	EUR million	4,037	3,830	4,037	3,830	3,929
Capital expenditure	EUR million	56	40	156	90	174
Depreciation and amortization	EUR million	-51	-54	-151	-164	-216
Impairments	EUR million	-11	-1	-11	-2	-2
Personnel at the end of period		10,459	10,276	10,459	10,276	10,141
- average for the period		10,872	10,652	10,471	10,569	10,485
Profitability						
Adjusted EBITDA	EUR million	128	56	397	549	631
Adjustments to EBITDA	EUR million	-	7	8	31	31
EBITDA	EUR million	128	62	404	580	663
Earnings per share	EUR	0.07	-0.07	0.25	0.64	0.95
Diluted earnings per share	EUR	0.07	-0.07	0.25	0.62	0.90
Adjusted average number of shares ¹⁾	1,000 shares	410,098	412,176	411,390	412,400	412,363
Return on equity	%	8.7	18.7	8.7	18.7	15.4
Return on capital employed	%	6.9	12.4	6.9	12.4	11.3
Financing and financial position						
Non-current debt	EUR million	733	919	733	919	698
Current debt	EUR million	654	505	654	505	505
Cash and cash equivalents	EUR million	-182	-294	-182	-294	-112
Net debt at the end of period	EUR million	1,205	1,130	1,205	1,130	1,091
Net debt to Adjusted EBITDA		2.5	1.7	2.5	1.7	1.7
Equity-to-assets ratio at the end of period	%	43.4	42.8	43.4	42.8	46.3
Debt-to-equity ratio at the end of period	%	44.5	44.4	44.5	44.4	40.1
Equity per share at the end of period ¹⁾	EUR	6.61	6.17	6.61	6.17	6.59

¹⁾ Excluding treasury shares.

Sales by segment (EUR million)	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe total	1,034	983	3,296	3,182	4,156
of which intra-group	25	24	79	64	81
Americas total	468	376	1,364	1,201	1,546
of which intra-group	15	4	43	23	33
Long Products total	194	109	555	442	591
of which intra-group	56	32	179	131	186
Ferrochrome total	137	110	399	458	610
of which intra-group	90	95	278	354	483
Other operations total	156	124	452	383	503
of which intra-group	71	68	203	202	266
Group total sales	1,733	1,480	5,286	4,892	6,356

Adjusted EBITDA by segment (EUR million)	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe	60	69	216	367	404
Americas	13	-34	17	22	21
Long Products	13	-2	25	13	16
Ferrochrome	46	16	127	161	217
Other operations and intra-group items	-4	7	11	-13	-27
Group total adjusted EBITDA	128	56	397	549	631

Adjustments to EBITDA and EBIT by segment (EUR million)	III/18	III/17	I-III/18	I-III/17	2017
Europe	-	-	8	-	-
Americas	-	-	-	-	-
Long Products	-	-	-	-	-
Ferrochrome	-	-	-	-	-
Other operations	-	7	-	31	31
Group total adjustments in EBITDA	-	7	8	31	31
Other operations	-10	-	-10	-	-
Group total adjustments in EBIT	-10	7	-3	31	31

EBITDA by segment (EUR million)	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe	60	69	223	367	404
Americas	13	-34	17	22	21
Long Products	13	-2	25	13	16
Ferrochrome	46	16	127	161	217
Other operations and intra-group items	-4	14	11	18	5
Group total EBITDA	128	62	404	580	663

Adjusted EBIT by segment (EUR million)	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe	33	38	134	274	281
Americas	0	-47	-20	-18	-31
Long Products	11	-4	21	8	10
Ferrochrome	38	9	104	138	187
Other operations and intra-group items	-7	6	5	-18	-33
Group total adjusted EBIT	75	2	244	384	414

EBIT by segment (EUR million)	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe	33	38	142	274	281
Americas	0	-47	-20	-18	-31
Long Products	11	-4	21	8	10
Ferrochrome	38	9	104	138	187
Other operations and intra-group items	-17	12	-5	13	-2
Group total EBIT	65	9	241	415	445

Depreciation and amortization by segment (EUR million)	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe	-27	-31	-82	-93	-123
Americas	-13	-13	-38	-39	-52
Long Products	-2	-2	-5	-5	-7
Ferrochrome	-7	-7	-22	-21	-29
Other operations	-3	-2	-6	-5	-6
Group total depreciation and amortization	-51	-54	-151	-164	-216

Capital expenditure by segment (EUR million)	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe	17	15	37	30	70
Americas	4	4	9	11	18
Long Products	3	2	24	7	8
Ferrochrome	16	8	48	16	34
Other operations	16	11	37	27	44
Group total capital expenditure	56	40	156	90	174

Operating capital by segment (EUR million)	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe	1,917	1,927	1,917	1,927	1,848
Americas	1,102	1,049	1,102	1,049	1,072
Long Products	168	152	168	152	113
Ferrochrome	652	627	652	627	648
Other operations and intra-group items	-31	-49	-31	-49	-36
Group total operating capital	3,808	3,705	3,808	3,705	3,645

Personnel at the end of period by segment	III/18	III/17 restated	I-III/18	I-III/17 restated	2017 restated
Europe	6,852	6,847	6,852	6,847	6,748
Americas	1,998	2,126	1,998	2,126	2,094
Long Products	860	583	860	583	584
Ferrochrome	440	432	440	432	437
Other operations	309	288	309	288	278
Group total personnel at the end of period	10,459	10,276	10,459	10,276	10,141

Definitions of financial key figures

EBITDA	=	EBIT before depreciation, amortization and impairments	
Adjustments to EBITDA or EBIT	=	Material income and expense items which affect the comparability between periods because of their unusual nature, size or incidence resulting for example from group-wide restructuring programs or disposals of assets or businesses.	
Adjusted EBITDA or EBIT	=	EBITDA or EBIT – items classified as adjustments	
Capital employed	=	Total equity + net debt + net defined benefit and other long-term employee benefit obligations + net interest rate derivative liabilities + net accrued interest expenses – net assets held for sale – loans receivable – financial assets at fair value through other comprehensive income – financial assets at fair value through profit or loss – investments in associated companies and joint ventures	
Operating capital	=	Capital employed – net deferred tax asset	
Return on capital employed (ROCE)	=	$\frac{\text{EBIT (4-quarter rolling)}}{\text{Capital employed (4-quarter rolling average)}} \times 100$	
Return on equity (ROE)	=	$\frac{\text{Net result for the financial period (4-quarter rolling)}}{\text{Total equity (4-quarter rolling average)}} \times 100$	
Net debt	=	Non-current debt + current debt – cash and cash equivalents	
Equity-to-assets ratio	=	$\frac{\text{Total equity}}{\text{Total assets – advances received}} \times 100$	
Debt-to-equity ratio	=	$\frac{\text{Net debt}}{\text{Total equity}} \times 100$	
Net debt to adjusted EBITDA	=	$\frac{\text{Net debt}}{\text{Adjusted EBITDA (4-quarter rolling)}}$	
Earnings per share	=	$\frac{\text{Net result for the financial period attributable to the owners of the parent}}{\text{Adjusted average number of shares during the period}}$	
Equity per share	=	$\frac{\text{Equity attributable to the owners of the parent}}{\text{Adjusted number of shares at the end of the period}}$	

Adoption of new and amended IFRS standards

IFRS 15 – Revenue from Contracts with Customers

Outokumpu has adopted IFRS 15 retrospectively. The adoption had only minor impacts on Outokumpu's revenue recognition and the presentation of revenue in Outokumpu's consolidated financial statements.

Outokumpu generates revenue mainly from sales of stainless steel and ferrochrome. Outokumpu ships these goods to customers under a variety of Incoterms, and considers the transfers of physical possession and risks and rewards related to the ownership of the goods accordingly. Consequently, the performance obligations related to sales of stainless steel and ferrochrome are satisfied at a point of time, and the IFRS 15 adoption did not lead to changes in revenue recognition practices in this area.

With customer deliveries following the "C" Incoterms, whereby the control of the goods transfers to the customer before the delivery, Outokumpu remains responsible for organizing the transportation of the goods to the customer. In these cases, the transportation service is a separate performance obligation, which is satisfied over time of the transportation. Before the IFRS 15 adoption, the revenues were fully allocated to the goods sold and recognized at a point of time. The impact of the accounting principle change is only minor as the revenue and the related freight cost are recognized at the same time. Additionally, the transaction price allocated to the transportation service and the movement in the obligation to provide the transportation service from one period to another are not material. Outokumpu has concluded that it acts as a principal with regards to the transportation service performance obligation. In some cases, Outokumpu had earlier recognized the freights recharged from its customers as a credit to freight cost instead of sales. This accounting principle has been changed, the impact not being material.

Stainless steel and ferrochrome sales prices are fixed before delivery, and volume discounts estimated and accrued in the revenue recognition are the only variable component in pricing. The earlier volume discount

accrual practices were in line with the IFRS 15 guidelines.

In transitioning to IFRS 15, Outokumpu has restated its Jan 1, 2017 consolidated statement of financial position with the following impacts: contract liability of EUR 1 million related to the unperformed transportation service, impacting line trade and other payables; and accrued receivable related to purchased transportation of EUR 1 million impacting line trade and other receivables. The net impact of these items (net of tax) is recognized in retained earnings. The movement in the restated items impacted the following lines in the consolidated income statement of 2017: sales (impact of EUR 0 million), cost of sales (impact of EUR -0 million), and income taxes (impact of EUR 0 million). The reclassification of recharged freights from cost of sales to sales amounted to EUR 1 million in 2017.

In connection to the IFRS 15 adoption, Outokumpu reviewed the presentation of its revenue items in general, and concluded that certain items not related to Outokumpu's operations as a stainless steel and ferrochrome producer should be presented in other operating income rather than in sales. Consequently, items such as rental income are presented as other operating income going forward. The 2017 comparable figures are presented accordingly with a EUR -8 million impact on sales and EUR 8 million impact on other operating income.

IFRS 9 – Financial Instruments

Classification of financial assets:

	Classification under IFRS 9
Trade and other receivables	Amortized cost
Investments in equity	Fair value through OCI / Fair value through profit or loss
Derivatives held for trading	Fair value through profit or loss
Hedge accounted derivatives	Fair value through OCI
Cash and cash equivalents	Amortized cost

Financial assets that were categorized as available for sale under IAS 39, have been classified as financial assets measured at fair value through other comprehensive income in the initial application of IFRS 9 on Jan 1, 2018. In this measurement category, the fair value changes are recognized in the fair value reserve

within equity. Gains or losses on disposal of these assets are not reclassified from equity to profit or loss. The financial assets in the category comprise mainly the Group's holdings in energy companies, including Voimaosakeyhtiö SF. According to IAS 39, Outokumpu valued this holding at cost as fair valuation had not been reliable due to the early stage of the Fennovoima project. Outokumpu will assess the fair value measurement reliability topics alongside the progress of the Fennovoima project. Depending on the assumptions used, current management estimates result in a wide range for fair value, which can differ from the current fair value estimate based on cost.

Outokumpu applies a simplified approach to analyze and recognize expected credit losses on trade receivables. The calculation model is based on overdue statistics and counterparty specific credit ratings linked with loss probabilities by rating. The new expected credit loss model resulted in an increase of allowance for impairment of trade receivables of EUR 1 million. This impact (net of tax) has been recognized as a decrease of retained earnings on Jan 1, 2018. Comparable information for 2017 is not restated.

Regarding hedge accounting, the changes did not have a material impact on the Group's current hedge accounting program. However, Outokumpu will analyze the opportunities for a wider application of hedge accounting in the future.

Amendments to IFRS 2 Share-based Payments – Classification and Measurement of Share-based Payment Transactions

The amendments to IFRS 2 accomplish, among other things, clarification of the classification of share-based

payments settled net of tax withholdings. According to the amendment, Outokumpu's share-based payment plans are fully accounted as equity-settled, and consequently, the expense recognized over the vesting period is fully based on the grant date fair value. Earlier the plans have been divided into equity-settled and cash-settled portions.

In transition on Jan 1, 2018, the accrued liabilities for the cash-settled portion amounting to EUR 10 million on Dec 31, 2017 and the related deferred tax assets amounting to EUR 3 million have been recognized in retained earnings. Comparable figures for 2017 have not been restated.

Adoption of IFRS 16 Leases

IFRS 16 Leases, becoming effective for financial years beginning on or after January 1, 2019, replaces the current IAS 17 standard and related interpretations. IFRS 16 requires the lessees to recognize nearly all lease agreements as right-of-use assets and lease liabilities in the statement of financial position. The accounting model is similar as the current finance lease accounting according to IAS 17. The exceptions relate to short-term contracts with a lease term of 12 months or less and to low value items.

The transition will increase Outokumpu's non-current assets and non-current and current debt, affecting the accounting for the Group's leases that have currently been classified as operating leases. Additionally, Outokumpu has identified some service contracts related to logistics that include lease elements. The transition to IFRS 16 will improve adjusted EBITDA which is Outokumpu's main performance measure.